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## Autodesk Names CADD Microsystems North American Reseller of the Quarter for Q3 FY10

CMI Recognized Two Years in a Row for Outstanding Value and
Customer-Focused Performance

**ALEXANDRIA, VA, Jan 25, 2010** – Autodesk announced that CADD Microsystems, Inc. has been selected as Reseller of the Quarter for Q3 FY10 from among more than 100 resellers throughout North America. This is the second time in two years that CADD Microsystems has been awarded this title. This designation recognizes CADD Microsystems for the growth of its operations, sales performance, dedication to customer service and its investments in the business of providing solutions for Autodesk software.

CADD Microsystems is a trusted adviser for both the public and private sectors, and the company credits its success in large part to that fact. As the number one federal Autodesk reseller, CADD Microsystems is instrumental in helping its government customers implement software solutions to meet the challenges of an aging infrastructure, energy efficiency mandates and the building management lifecycle.

"Our success in both the government and commercial marketplace, as well as with owners, contractors and all types of design firms, puts us in a unique position to address the growing requirements of Building Information Modeling (BIM)," said Jeff Gravatte, CEO of CADD Microsystems. "This market exposure allows us to provide even more value to our customers by providing a team of experts who aggregate the knowledge of successes and 'how-tos' in exchanging BIM models across disciplines and organizations."

Gravatte further states, "Our customers are our business, and we will continue to focus on the business and technical aspects of using Autodesk technology, with a special emphasis on removing the 'friction' in the creation and exchange of modeled information."

"CADD Microsystems is an excellent example of the best-in-class resellers that serve our customers," said Steve Blum, senior vice president, Americas Sales, Autodesk. "They are an exceptional team of experts who understand the challenges our customers face in growing

their organizations using Autodesk solutions. Their performance is truly a result of an inspired team of winners."

"Our mission is to go beyond just selling software to our customers," adds Gravatte. "We want to make a positive and long-lasting contribution to the community we serve, and believe we are achieving that through the various groups we support. Our participation with local trade associations, the RevitDC user group, Autodesk, and industry events such as Tech Tours help our customers maintain a competitive edge, which is especially important in these challenging economic times."

"We are very proud to receive this honor again," stated Matt Davoren, president and COO of CADD Microsystems. "I believe it validates our commitment to our customers and the focus we have put on providing training, support and services that meet our clients' needs. We take great pride in our services and the fact that we have the top rated Autodesk trainer in the country; it is a true reflection of our culture of excellence."

CADD Microsystems also earned Reseller of the Quarter for Q1 FY09 and is one of only a few resellers to be recognized two years in a row. The Reseller of the Quarter designation is based on factors including quality of customer service and support, overall sales, vertical sales and overall growth.

## **About CADD Microsystems**

CADD Microsystems, Inc. is based in Alexandria, Virginia, with offices in Baltimore, Maryland. They are an Autodesk Premier Solutions Provider in Civil Engineering, Building Architecture, Federal Government, and State and Local Government, with more than 23 years of experience with architectural, engineering and construction design software solutions. Staffed with Registered Architects and LEED accredited consultants, CMI collaborates with customers from needs analysis through implementation, including process consulting, data migration, custom development and training. CMI has been the number one Autodesk federal dealer since 1991, and works closely with federal, state and local government agencies as well as commercial design firms to provide solutions in support of Building Information Modeling and other mission critical objectives. Learn more at <a href="https://www.caddmicro.com">www.caddmicro.com</a>.

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